

SENTRILOCK

THE #1 ELECTRONIC LOCKBOX
FOR REALTORS® NATIONWIDE



Lockbox



Showing
Service



Client
Engagement



 SENTRILOCK

 REALTOR
BENEFITS®
PROUD PARTNER



THE SENTRIGUARD® LOCKBOX

A lockbox where
the REALTOR® is key
and FlexCodes make
access safe and easy



500k+

REALTORS®

Creating world-class real estate
experiences for their clients

1.39m+

LOCKBOXES IN USE

Official lockbox solution for the
National Association of REALTORS®

95%

**CUSTOMER SUPPORT
SATISFACTION**

20-second average support call
answer time

The SentiGuard® lockbox is packed with innovative firsts and provides a level of security significantly above other products, all based on over 20 years of engineering experience and customer feedback.





SENTRIGUARD® LOCKBOX COMPARISON MATRIX

SENTRILOCK

SUPRA

Product Availability

NOW

Q4 2024?

Company

Contributions to RPAC and REALTOR® Relief

Over \$3 Million

Board of Directors are real estate professionals



Made in the U.S.A., supporting US manufacturing

85%

Support hours (Eastern Time)

8am – Midnight

8am – 10pm

Support average speed to answer call

<20 seconds

Technology

Fast, Reliable Bluetooth® technology

5.2

5.0

NFC Touch-N-Show®



Built-in backup power



Opens in seconds



Versatile Flexcode® Keypad Access Codes



Key return detection



10-year Battery Life



Retained Key Bin - no more dropped keys



Features

Controlled Access for Showing Appointments



Anti-jam key bin



Extra large 9-cubic-inch key bin



Built-in fully integrated showing appointment scheduling



Record and see lockbox location



Physical Security

Independently tested and certified security BRE LPS-1175



Patent pending drill resistant key bin



Strongest shackle



Physical Security

Recyclable materials, 100% repairable, 80% reclaimable



Years of long product life



Temporary Access

FlexCodes® keypad access for 1 to 31 days



App-based temporary access



Temporary access logged





SENTRILOCK FEATURE COMPARISON MATRIX

	SENTRILOCK	SUPRA
Open Key Compartment via App	✓	✓
Release Shackle via Bluetooth®	✓	✓
Temporary Access via App	✓	✓
Showing Notifications	✓	✓
Apple Watch Access	✓	✓
Replaceable 10-year Battery	✓	✗
Touch-N-Show® (access via NFC)	✓	✗
Independently Verified Physical Security	✓	✗
Access by Appointment	✓	✗
FlexCodes	✓	✗
Homeowner Shackle Release	✓	✗
Lockbox Sharing via Agent Teams	✓	✗
Agent Safety Feature w/ Auto Alerts	✓	✗
100% Designed and Assembled in the US, 85% Made in U.S.A.	✓	✗
Guaranteed Backwards Compatibility	✓	✗
100% Dedicated to REALTORS®	✓	✗
Transparent & Consistent Pricing Model	✓	✗
Activation Fees	✗	✓

SENTRILOCK

SENTRIGUARD® LOCKBOX

The most reliable, easiest to use, and smartest electronic lockbox on the planet.

Easy. Safe. Secure. Access for every situation.

Got a contractor, painter, or other third-party person who needs temporary access to a listing? No problem. You can easily provide trackable, time-specific access using FlexCodes™ – the most versatile controlled access technology.

FlexCodes™ are a robust replacement for SentiLock's One Day Codes and Contractor Codes. Each assigned code is logged and tracked in the lockbox for future review. Generated codes are instantly available on the lockbox and expire automatically, so you can "set it and forget it."

Industry-Best Access Control with FlexCodes™

- ▶ Grant access for any future date and range from 30 minutes to 31 days, starting and ending on any hour or half-hour.
- ▶ Generate up to four unique FlexCodes™ with identical start and end times with independent access history tracking.
- ▶ Assign up to 16 FlexCodes™ with overlapping active time periods for use on a single lockbox at one time.
- ▶ Designate FlexCodes™ for key bin access and shackle release.

Grant the most secure temporary access in the industry with FlexCodes™.



Innovation and Customer Success:

The SentiLock Difference



LOCKBOX



**SHOWING
SERVICE**



**CLIENT
ENGAGEMENT**



SUCCESS STORY

Williamsburg Multiple Listing Service (WMLS)



“I’ve been through two lockbox exchanges with your competitor, and both were nightmarish. But with SentriLock, it was organized and pleasant. They treated us with respect and made us feel like valued customers.”

Darlene Strickland, WMLS

The Background

Williamsburg Multiple Listing Service (WMLS) is a prominent REALTOR®-owned MLS serving REALTORS® and their clients in the Williamsburg, VA area. The organization is committed to providing its members with the latest technology and best practices to facilitate smooth and efficient property transactions.

The Problem

With a relatively new team and a CEO in place for just six months, this conversion was causing apprehension among staff and members, as everyone was concerned about the process, potential disruptions, and the hassle of physically collecting and returning lockboxes.

The Solution

Darlene Strickland, staff at WMLS, detailed the seamless conversion to SentriLock lockboxes. “The process was meticulously planned. Upon arrival, the SentriLock team's professionalism and efficiency quickly eased all anxieties.”

Darlene remarked, “They had this down to a science. I mean, they were phenomenal. Every anxiety that we had was gone. The SentriLock team managed the entire transition, from organizing the lockboxes to training the staff and members, ensuring a smooth and hassle-free experience.”

The Results

Post-conversion feedback from WMLS members has been overwhelmingly positive. Members praised the smoothness of the transition and the new features of the SentriLock lockboxes. They valued the ease of use and the enhanced functionality, such as the one-day code feature that simplifies access. Even members who were initially hesitant about the change found the new system user-friendly.

These are all ways that SentriLock provides an amazing set of tools that make it easy, safe, and smarter to work on behalf of clients with SentriLock. To learn more about all the things that SentriLock lockboxes can do, [schedule a demo](#) with our real estate product experts team today!



SUCCESS STORY

Access for Out-of-Area Agents Made Easy



“If an agent comes from another area, I can give them access, and that gets me more buyers and more offers on seller’s homes. With lockbox companies, there’s no competition. SentryLock makes sure that I can always be available to open homes on the market to potential buyers.”

Karen Van Ness, SDAR Board of Directors and REALTOR®

At a Glance

Customer: San Diego Association of REALTORS®

Problem: Providing temporary access to agents out of area

Number of lockboxes deployed: 46,600+

The Customer

San Diego Association of REALTORS® (SDAR) has supported REALTORS® through business development tools and training, client management solutions, lead generation and more.

The Problem

Karen Van Ness is a REALTOR® and serves on the Board of Directors for (SDAR). She frequently works with agents in Orange County and needs to provide temporary access to properties she has listed.

The Solution

Sending contractors and other agents the SentryLock lockbox temporary codes and tracking who enters and exits the home has been a game changer. The strategic advantage SentryLock offers has directly translated into more success for her business.



SUCCESS STORY

Oklahoma City Metropolitan Association of REALTORS®



"The product is just far superior. The reality of it is that we don't have very good broadband outside of the cities in Oklahoma. With the competitor's lockbox, when we don't have broadband, we can't access the key bin, which is fundamental part to a REALTOR'S® job. When you're in a rural area, you need to have a lockbox that has a passcode system that isn't broadband based, which SentriLock is able to provide with their lockboxes."

Adam Majorie, Oklahoma City Metropolitan Association of REALTORS®

The Background

Oklahoma City Metropolitan Association of REALTORS® (OKCMAR) is the largest REALTOR® organization in Oklahoma, providing MLS services and more through MLSOK to over 4,500 REALTORS® across six subscribing boards throughout the state.

The Problem

OKCMAR and its members were frustrated with their current lockbox provider for a number of reasons. They needed ease of use with other associations, and a lockbox that could operate reliably in rural areas with little to no cell signal, which they could not do with their current lockboxes. Customer service was hard to reach and oftentimes difficult to communicate with to resolve issues with their lockboxes and other services. When they neared the end of their contract, they began searching for a new lockbox solution.

The Solution

Adam Majorie, CEO of OKCMAR and MLSOK, collaborated with other associations under the MLSOK umbrella to make a complete transition to SentriLock lockboxes. Majorie realized the unique benefits that SentriLock had to offer associations in comparison to its competitor after seeing the Greater Tulsa Association of REALTORS® switch to SentriLock. The reciprocity that would be available to both associations once everyone was under the same system was unmatched.

"I'm just proud that our teams were able to work together so well. We got a lot done in a very short amount of time during the transition. We had to implement almost 11,000 lockboxes," stated Majorie. "That's amazing, especially considering that we had several different boards that needed to collaborate in order to complete the implementations process."

Another selling point for OKCMAR was the ability to access the lockbox with a FlexCode™, a temporary access feature that is unique to SentriGuard lockboxes. Many REALTORS® in Oklahoma work in rural areas or areas with little to no cell signal, so it was difficult to use lockboxes just rely on the phone's ability to be able to open the key bin and nothing else.

SentriLock users can easily set a FlexCodes™ for any of their lockboxes right from their SentriKey® Real Estate mobile app, with or without cell signal.

If SentriLock sounds like the all-in-one lockbox and [showing service solution](#) for you, don't hesitate to fill out our [sales contact form](#) and schedule a demonstration for your association today.

These are all ways that SentriLock provides an amazing set of tools that make it easy, make it safe, and make it smart to do work on behalf of their clients.



YOU'RE ALWAYS CONNECTED

Fast and secure access, even when you're out of cell range.

▶ For Bluetooth® Boxes

A good practice for all users is to update your SentriKey® Real Estate app credentials each day. Whether you're a listing agent, showing agent, or an affiliated user – before you leave home or the office, launch the SentriKey Real Estate app on your mobile device. By authenticating, your credentials are good for 24 hours. So, when interacting with a SentriLock Bluetooth® lockbox, it will require only a Bluetooth® connection to open the key bin, even if you're out of cell coverage!

▶ For Non-Bluetooth® Boxes

If you're going to a showing in a remote area that is not using a Bluetooth® lockbox, you can utilize a Mobile Access Code for access. Simply schedule a showing in the SentriKey Real Estate app (directly or via the property's listing agent). Once the showing is scheduled and the SentriKey Real Estate app detects low or no cell coverage, a Mobile Access Code will be presented in the app. No Bluetooth® or cell service needed!



Fast and easy connection every time with SentiLock's Bluetooth® lockbox features.



Receive instant notifications and details when your lockboxes are opened.



Open the key bin, release the shackle, assign lockboxes and more with the SentiKey Real Estate app.



Designed to withstand just about anything, including the weather.



No cell coverage? No Problem. With Bluetooth®, you'll always have access.



We've got power! Our lockboxes feature a 10-year user-replaceable battery.

SENTRIKey SHOWING SERVICE®

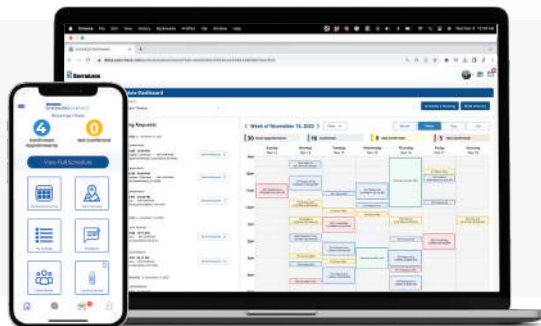
The premier combined solution for managing showings, client communication, and property access.



Schedule Showings



Build Itineraries



Available on Mobile and Web



Sync your Calendar



Manage Listings

SCHEDULE SHOWINGS

A single place to organize all of your work activities in an intuitive, easy-to-navigate interface. From a single screen, agents, brokers and office staff alike can manage showings for both their buying and selling clients.

- ▶ Schedule showings and manage calendar
- ▶ SentiKey® Assistant for Mobile (SAM®) automates rescheduling and is integrated with Google Maps
- ▶ Market data insights and reporting

MANAGE CLIENTS

Stay connected and deliver great client experiences. SentiKey Showing Service® also includes a dedicated client mobile app, ClientConnect®, that streamlines client communication, feedback, data, and more.

- ▶ Dedicated client mobile app, ClientConnect®
- ▶ Homeowner notifications on showing status
- ▶ Create custom feedback questions for buyers and share comments with sellers

ACCESS PROPERTIES

Lockbox and Showing Service go better together. Why didn't anyone think of this before? SentiKey Showing Service® is fully integrated into the SentiKey® Real Estate app, making property access easier than ever. Open lockboxes, view showing instructions and listing details, build a daily itinerary, plan driving routes, schedule showings and more – all from the same app.

WITH SENTRIKEY SHOWING SERVICE®:

- ▶ Self-schedule and approve showing requests from web and mobile
- ▶ Easy scheduling for out-of-area agents, reciprocal agents, and contractors
- ▶ Integrated with MLS, RPR, and more
- ▶ Start scheduling from within MLS platform

WITH SENTRIGUARD® LOCKBOX:

- ▶ Most secure, innovative lockbox on the market
- ▶ Agent-defined showing notifications for agents and homeowners
- ▶ Grant temporary access that's secure, specific, and revokable
- ▶ Access By Appointment feature

**BASIC plan
now available
at no cost
to all SentiLock
customers!**

Visit sentrilock.com to schedule a demo today

SENTRIKey SHOWINGSERVICE®

BASIC is now available at no cost to all SentiLock lockbox customers

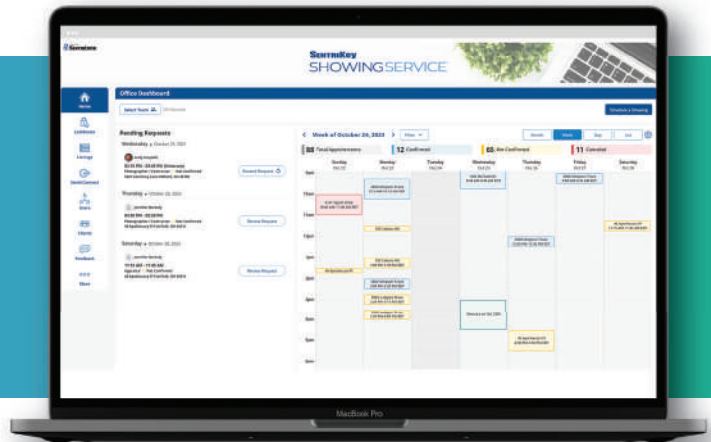
	BASIC	PRO	OFFICE
MLS Integration	✓	✓	✓
Self-Scheduling, Web and Mobile	✓	✓	✓
Showing Request Notifications	✓	✓	✓
Showing Instructions from MLS	✓	✓	✓
Team Schedules Sync	✓	✓	✓
Automated Acceptance Scheduling	✓	✓	✓
Seller Advance Notice Required	✓	✓	✓
Temporarily Hold Showings	✓	✓	✓
Appointment Restriction	✓	✓	✓
Training & Support	✓	✓	✓
Showing Activity Reports	✓	✓	✓
Listing Activity Comparison	✓	✓	✓
Multi-Showing Scheduling & Routing	✓	✓	✓
Functionality within SentiKey® Real Estate App	✓	✓	✓
Out of Area Agent Scheduling	✓	✓	✓
Reciprocal Agent Scheduling	✓	✓	✓
Client Roster Import	✓	✓	✓
Listing Notification Messaging	✓	✓	✓
Custom Showing Feedback	✓	✓	✓
Client Activity Tracking	✓	✓	✓
ClientConnect® App	✓	✓	✓
SAM®: Time to Leave	✓	✓	✓
SAM®: Pending Status Notifications & Settings	✓	✓	✓
SAM®: Mileage Tracking		✓	✓
Calendar Sync		✓	✓
Offer Comparison			✓
Office Admin Dashboard			✓
Call Center for Scheduling			✓

AVAILABLE FOR UPGRADE

We are continuously innovating – stay tuned for exciting updates!

Office Dashboard

Manage office and staff requests, team calendars, showings and appointments at a glance.



Broker and Office Staff Access

A more efficient way to collaborate on day-to-day activities such as scheduling showings, approving requests, adjusting appointments, and managing tasks: the new **Office Dashboard** tool will allow brokers and office staff to view a snapshot of their agents' open tasks, calendars, and listings.



► Tasks

The **Tasks** section allows a broker or office staff to view tasks and quickly identify work to be addressed for specific agents. This module includes four tabs for different types of tasks; All, Showing, Listing, and Feedback. Tasks can be filtered, sorted, and searched by agent, address, or MLS.



► My Office

The **My Office** section allows for brokers or office staff to view, filter, sort, and search for all agents in their company. View appointments, tasks, and listings associated with the searched agent(s).



► Calendar

Based on the agent(s) selected in **My Office**, the **Calendar** will display the agent's appointments as well as appointments on the agent's listings. Adjust calendar view by day, week or month, check status of appointments, view property information, respond to requests, and manage schedules.

► Listings

The **Listings** section allows a broker or office staff to quickly view the listings for agent(s) selected under **My Office**. Listings can be sorted and searched by MLS number, status, street address, price, agent, client, and lockbox number.

SENTRILOCK
CUSTOMER HIGHLIGHTS



“I think the best word to describe our relationship with SentiLock is **TEAM.**”

LARRY LANDRY
Administrative Executive
Four County Board of REALTORS®

“I would recommend SentiLock to anybody. The staff is great to work with. They’re great lockboxes, good quality, and they are **so easy to use.** I can’t imagine using anything else”

BRENT WARD
Account Executive
Central West Tennessee Association of REALTORS®



“When our association switched over to SentiLock, **life got a lot easier.**”

MARSHA COLLINS-MROZ
REALTOR®
MOR and NABOR



SENTRIKey SHOWING SERVICE

SentriKey Showing Service™ skyrockets the success of real estate professionals and is the first and only all-in-one solution for managing showings, client communication, and property access.



KEY FEATURE SPOTLIGHT

My Clients and ClientConnect App

Digitally connect with
your buyers and sellers.

Our powerful communication tools do the work for you.

Maintaining close communication with your clients is imperative during the sales process. It gives them comfort and confidence in your skills as a real estate professional — and shows that you're focused on their needs. The ability to maintain a synced calendar with your clients and share properties back and forth saves time and effort, so you can concentrate on delivering a great experience for your buyers and sellers.

The SentriKey Showing Service gives you a robust digital platform where you can communicate directly with your clients through a dedicated client mobile app and offer the kind of service you've always wanted to provide. The My Clients tools let you easily:

- ▶ Maintain your client roster.
- ▶ Share listings, trends, and marketplace data.
- ▶ Share a synced calendar with your clients.
- ▶ Access and deliver client feedback to your sellers.
- ▶ Automate and track client activity.
- ▶ View a list of properties a client would like to see, as well as the history of the homes you've shown them, and the feedback they've provided.

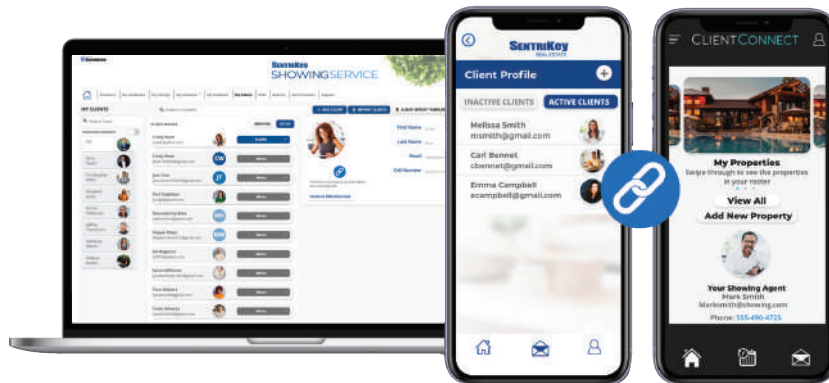


**Experience
a more engaging
way to interact
with your clients!**

SENTRIKey SHOWING SERVICE

SentriKey Showing Service™ skyrockets the success of real estate professionals and is the first and only all-in-one solution for managing showings, client communication, and property access.

Your clients get a dedicated app!

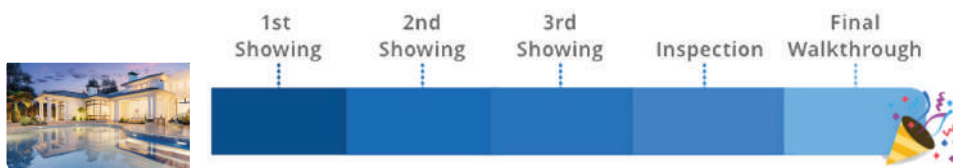


Give today's digitally-connected clients a connection to you through our ClientConnect app. With ClientConnect, they can:

- ▶ Search, add, compare, rate, and favorite properties.
- ▶ Receive recommended listings from you.
- ▶ Get notifications on appointment status.
- ▶ View upcoming showing details and directions.
- ▶ Provide feedback on showings.
- ▶ Receive feedback status on their listed property from you.
- ▶ Receive a schedule or itinerary from you that's exportable to their personal calendar.
- ▶ Accept showing requests on their home that fall within defined timeframes.

Always know where you are in the sales process.

With the tap of a button, you can see your clients' buying and selling journeys, from First Showing to Final Walkthrough.





SUCCESS STORY

Charlottesville Area Association of REALTORS®



“The SentiKey® Real Estate app is just so easy to navigate and use. All I have to do is use my Face ID connected to my phone or enter my PIN and push one button on the box. Then, just like that, the box opens! These SentriLock lockboxes make us look more professional in front of our clients because we no longer need to fumble to get the key out of the lockbox.”

Anne Burroughs, Charlottesville Area Association of REALTORS®

The Background

Charlottesville Area Association of REALTORS® (CAAR) is a trade association for real estate professionals in Charlottesville and the surrounding area, with more than 1,000 REALTOR® members in their association and approximately 1,300 MLS subscribers.

The Problem

As the service contract term with a competitor was quickly approaching, CAAR chose to begin proactively investigating the industry lockbox providers to learn if after 20 years there were new or additional options available to their association members for lockbox service.

It was important to them that they ensured all REALTORS® had easy access to all available properties across multiple markets in an ever-expanding geography. Under their previous provider, and with a growing number of neighboring markets utilizing SentriLock, CAAR agents did not have an easy, and consistent way to provide access to other agents. As a result, CAAR wanted to eliminate the need for contractor and mechanical lockboxes as a form of access, which CAAR President Anne Burroughs saw as a major safety concern for both her agents and their clients.

The Solution

CAAR President Anne Burroughs, along with CAAR CEO Abby Tammen, were determined to allow their leaders and volunteers a chance to hear from both vendors. SentriLock and its product competitor had the opportunity to present before all CAAR members, and the decision to go with SentriLock was clear.

“We hear very few questions or issues from our members about the SentriLock lockboxes, whereas before we were getting multiple lockbox support questions a day from members,” Tammen said. “I would always get calls like ‘I need an authentication code,’ or ‘what do I do if my app didn’t update before I left my office,’ or ‘I need to uninstall and reinstall the app because it’s not working.’ Now, I don’t hear anything like that from our members.”

Burroughs was especially impressed with the multiple access methods that SentriLock users can choose from to open the lockbox key bin.

These are all ways that SentriLock provides an amazing set of tools that make it easy, make it safe, and make it smarter to do work on behalf of their clients with SentriLock. To learn more about all the things that SentriLock lockboxes can do, [schedule a demo](#) with our real estate product experts team today!



HOMEOWNER BENEFITS

Put Your Clients First

Sentrilock offers a unique blend of custom-built features to give your clients a great experience.



Sentrilock lockboxes are built with the highest quality materials and engineered to protect your clients' home.



Bluetooth® technology provides quick, easy, REALTOR®-defined access and detailed access logs.



Your clients can designate what days and times their home should be available for showings.



Instant notifications can be sent to the listing agent and homeowner when a listing has been entered and left.



Sentrilock provides secure, temporary access for service providers such as contractors, inspectors, and appraisers.



Switching to SentriLock is as easy as 1, 2, 3!

1

Contact your local REALTOR® association, broker, or MLS to let them know you are interested in our products and recommend that they invite SentriLock to do a demo before signing a long-term contract with your current provider.

2

Consider inviting SentriLock to do a Zoom demonstration at your next office or Brokerage meeting so that others can see the benefits of SentriLock lockboxes and showing service. Request a sales demo at [sentrilock.com/contact-sales](https://www.sentrilock.com/contact-sales).

3

SentriLock was designed by and for REALTORS®, so you can be sure we'll make the transition process as easy as possible. From start to finish, our business team and project management leaders will help take care of every step of the process with your association.

Embrace the future with SentriLock.

Let's open doors to a world of possibilities in the real estate industry!

