SENTRILOCK

SUCCESS STORY Edmond Board of REALTORS®

> "SentriLock provided all the support we needed and more during the installation process to get our members up and running with their lockboxes. It has all been very easy for us. On top of that, the reciprocity with other marketplaces is seamless. My agents can go up to Tulsa and get into the lockbox without any issues."

> > Stephanie Carter, Edmond Board of REALTORS®

The Background

Located just north of Oklahoma City, the Edmond Board of REALTORS® is the 3rd largest association in Oklahoma, with more than 1,300 REALTOR® members.

The Problem

After years of using lockboxes managed by other associations, the Edmond Board of REALTORS[®] was ready to find their own property access and management solution. They, like other neighboring associations, knew it was time to make a change.

The Solution

Stephanie Carter, a long-standing Association Executive at Edmond Board of REALTORS®, played a big part in converting her association to SentriLock. After seeing the great product support and consistent quality customer service SentriLock had delivered to other associations in Oklahoma, it only made sense for her board to choose SentriLock as the lockbox provider for their association as well.

Carter and her members also love the functionality and flexibility that SentriLock has to offer with FlexCodes[™], a feature that is unique to SentriGuard lockboxes. These codes can easily be set by the lockbox owner for certain access windows during the day and can even be set for up to 30 days of access at a time— all with one code.

Additionally, listing agents may also <u>utilize the SentriConnect app</u> that allow out of area agents or affiliate members to access lockboxes at approved day(s) and time(s) with their mobile phones. This access can be revoked by the lockbox owner or listing agent as needed.

"We were already impressed by the reliability of the SentriGuard lockbox and flexible codes," Carter said. "We figured that would be a huge benefit for our REALTORS[®]. We try to educate our members on how to best utilize these codes, because it is a great tool that they can have in their back pocket."

To learn more about the full customization that we offer with our FlexCodes™, read all about them here.

These are all ways that SentriLock provides an amazing set of tools that make it easy, make it safe, and make it smart to do work on behalf of their clients.