# SENTRILOCK



SUCCESS STORY

REALTORS®
Getting More
Buyers and
More Offers
Using SentriLock
Technology



#### The Customer

San Diego Association of REALTORS® (SDAR) has supported REALTORS® through business development tools and training, client management solutions, lead generation and more.

### **The Problem**

Karen Van Ness is a REALTOR® and serves on the Board of Directors for (SDAR). She frequently works with agents in Orange County and needs to provide temporary access to properties she has listed.

## **The Solution**

The ability to send contractors and other agents the SentriLock lockbox temporary lockbox codes and track who enters and exits the home at any given time has been a game-changer. The strategic advantage SentriLock offers has directly translated into more success for her business.

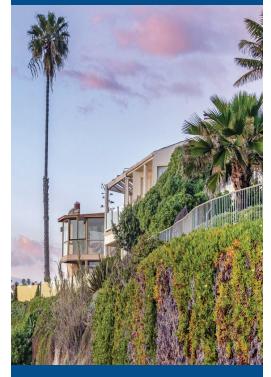
"If an agent comes from another area – often people from Orange County love to sell in San Diego – I can give them access, and that gets me more buyers and more offers on seller's homes," she said. "With other lockbox companies, there's no competition. SentriLock makes sure that I can always be available to open homes on the market to potential buyers," said Van Ness.

#### At a Glance

**Customer:** San Diego Association of REALTORS®

Problem: Providing temporary access to agents out of area

# of lockboxes deployed: 46,600+



WATCH THE FULL INTERVIEW

Contact a SentriLock representative or visit sentrilock.com/contact to learn more.

