



## SUCCESS STORY



# REALTORS® Getting More Buyers and More Offers Using SentriLock Technology

### The Customer

[San Diego Association of REALTORS® \(SDAR\)](#) has supported REALTORS® through business development tools and training, client management solutions, lead generation and more.

### The Problem

Karen Van Ness is a REALTOR® and serves on the Board of Directors for (SDAR). She frequently works with agents in Orange County and needs to provide temporary access to properties she has listed.

### The Solution

The ability to send contractors and other agents the SentriLock lockbox temporary lockbox codes and track who enters and exits the home at any given time has been a game-changer. The strategic advantage SentriLock offers has directly translated into more success for her business.

*“If an agent comes from another area – often people from Orange County love to sell in San Diego – I can give them access, and that gets me more buyers and more offers on seller’s homes,” she said. “With other lockbox companies, there’s no competition. SentriLock makes sure that I can always be available to open homes on the market to potential buyers,” said Van Ness.*

#### At a Glance

**Customer:** San Diego Association of REALTORS®

**Problem:** Providing temporary access to agents out of area  
**# of lockboxes deployed: 46,600+**



WATCH THE FULL INTERVIEW

Contact a SentriLock representative or visit [sentrilock.com/contact](https://sentrilock.com/contact) to learn more.

