



SentriLock Provides Integrated Lockbox Security to Toronto Real Estate Leader

SentriLock and Lone Wolf Technologies Introduce Next Level of Systems Integration

([PRWEB](#)) September 08, 2011 -- SentriLock, the number-one rated provider of electronic lockbox systems to the real estate industry, is proud to serve Toronto's Re/Max Rouge River Realty with an integrated lockbox system to secure its client's properties.

The brokerage chose the SentriLock System to provide its home selling clients with increased security, showing reports, access control, and peace of mind previously unavailable with single-combination style lockboxes.

"The integration from mechanical lockboxes to high-security SentriLock lockboxes went smoothly and was well-received by our Sales Representatives and staff. At the initial introduction, the SentriLock team did an excellent job introducing the product and presenting hands-on training for our entire company. They have always been quick to answer our questions and solve any issues; we couldn't ask for a more professional or efficient company to work with. We made the right decision to work with SentriLock," states David Pearce, Owner and Broker, Re/Max Rouge River Realty.

To streamline showing scheduling and reporting processes for Re/Max Rouge River Realty, SentriLock also integrated their access system with Lone Wolf's front-office software. Lone Wolf, the North American Leader for real estate software solutions, is now capable of managing functions of the SentriLock System natively within the WOLFconnect platform. Users of both systems can now generate SentriLock's industry exclusive One Day Codes for property showings, retrieve access reports for properties, and track the location of each of their lockboxes. The integration saves valuable time for Re/Max sales representatives and office administrators.

"Lone Wolf did a great job in working with our company as well as with SentriLock and the Toronto Real Estate Board on our endeavor to switch from mechanical lockboxes to high-security SentriLock lockboxes. The integration between the Lone WolfConnect system and SentriLock system ran pretty much flawlessly from the get-go. Their support and dedication ensured our day-to-day operations were not interrupted throughout this process," says Jenn Delaney, Senior Office Administrator, Re/Max Rouge River Realty.

"Lone Wolf is thrilled to integrate with the SentriLock brand and automate lockbox offering into our WOLFconnect extranet system. This partnership brings added value to our customers and, along with the current innovative functionality of our platform, provides real estate professionals a single point of access to be able to manage and run their businesses efficiently," says Des O'Kelly, Executive Vice President of Lone Wolf Real Estate Technologies.

"We are extremely pleased to add even more functionality to our previous integration with Lone Wolf, which was primarily based upon our One Day Code feature in order to schedule property showings," comments Brent Borel, Manager of Strategic Alliances for SentriLock.

"The additional integration is a win-win situation for both companies, but the real winners are our shared customers. The streamlining into one familiar system reduces training requirements, saves time, and makes brokers, sales representatives, and office administrators more efficient and proficient. In today's market conditions, this is more important than ever."



About SentiLock

SentiLock is majority owned by the National Association of REALTORS® and is a proud partner in NAR's REALTOR Benefits® Program. The company's REALTOR® NXT Electronic Lockbox System, the official NAR lockbox solution, is known for its reliable and secure technology, ease of use and its outstanding customer service. SentiLock provides secure, easy and reportable access to every listing via more than 600,000 lockboxes in use by 250,000 Agents from over 230 different Boards, Associations and MLSs in the United States and Canada. SentiLock's award-winning Customer Care Team provides world-class support seven days a week, exclusively from its headquarters in Cincinnati, Ohio. <http://www.SentiLock.com> or <http://www.SentiLock.ca>

About Lone Wolf Real Estate Technologies

Lone Wolf Real Estate Technologies is the North American leader in real estate software, services, and solutions that help real estate offices realize their full potential. Since 1989, Lone Wolf has been pioneering real estate technologies used in over 8,700 offices throughout North America. Lone Wolfs' flagship program is the Realty Management System which is a powerful brokerage application designed to manage all accounting and back office functions of a real estate office. Lone Wolf also provides a comprehensive front office solution with the WOLFconnect platform, as well as website, mobile, and membership management solutions with the globalWOLF, mobileWOLF, and WOLFtracks programs.

About Re/Max Rouge River Realty

Family owned and operated since its inception in 1987, Re/Max Rouge River Realty has grown to serve its customers throughout the Greater Toronto Area, with offices in Toronto, Ajax, Whitby, and Pickering, Ontario. The company has continued to attract area agents by providing the best possible environment, tools, and growth opportunity for career success. Re/Max has always been more than selling homes. Offices consist of full-time real estate professionals, who live, work and give back to the community in which they serve every day. The company and its agents contribute to the Canadian Breast Cancer Foundation "Sold on a Cure" as well as "Yard Sale for the Cure" and The Children's Miracle Network, along with many other charitable and community improvement endeavors.

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